

**IS IT**

**TIME FOR A**

**SPRING CLEAN?**

Get a great deal on an ERP audit today.

# Why is a spring clean as good for your business as it is for your home?

1

## GET ORGANISED

Discuss that a spring-clean usually allows you to organise things and remove things you no longer need. Make room for new things.



2

## USE THIS TIME WISELY

Highlight that we may never experience unprecedented downtime as we are today .



3

## PEACE OF MIND

One less thing to worry about. Have your business prepared for when the world does return to 'normal'.



**Data cleansing on average improves performance by X%.**



### Q&A: MATTHEW NORRIS

Lead CSI Consultant, Matthew Norris, shares his expertise about business systems.

### ON THE IMPORTANCE OF BUSINESS DATA

Business data can decay at over 40% per year, so your database needs to be kept up-to-date if it's going to deliver the results you expect consistently.

### HIS TOP TIP IF YOU CONCERNED ABOUT COMPLIANCE

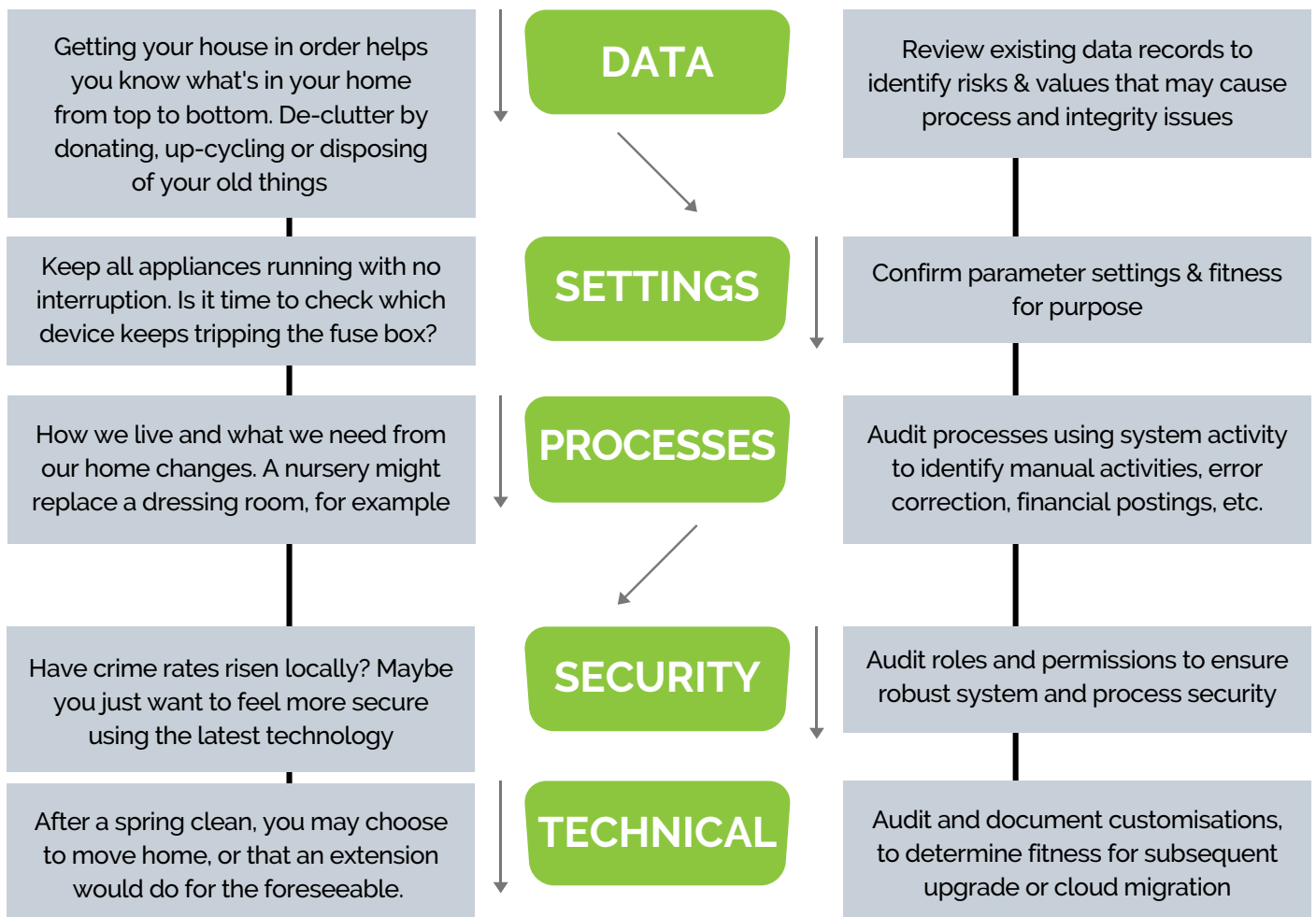
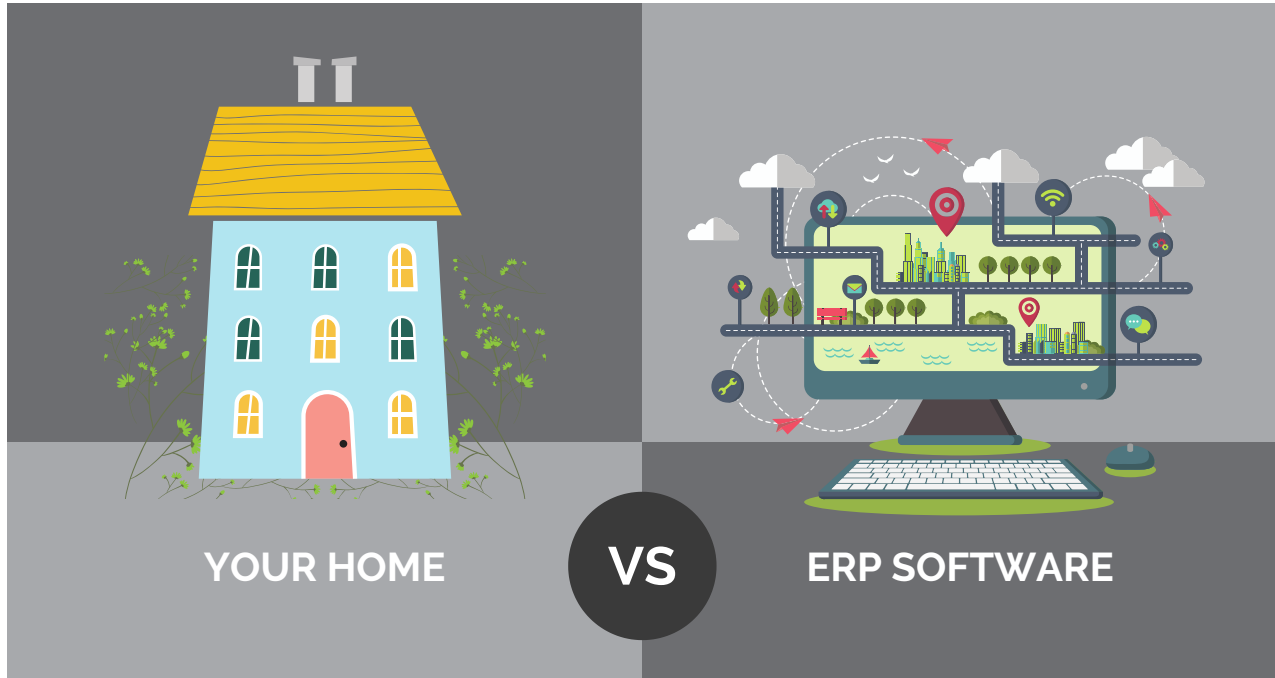
Work with me to conduct a spring clean of your ERP system. We all know that data quality issues have the potential to harm your business. So, if your operations are regulated, auditing your ERP system is a great way to ensure your data is correct.



### ON HIS MOST CRITICAL PIECE OF ADVICE RIGHT NOW

45% of respondents to a survey conducted by Tetra Tech found that various departments in a business enterprise do not use data effectively. Cleansing your data avoids costly hassles such as removing data inconsistencies, meaning happier clients and fewer frustrated employees. There is never a "good" time to clean up business data. However, with downtime likely less of a risk, now is as good of a time as any.

# Comparing a Spring Clean with an ERP Audit



# Six Things You Should Know About System Auditing

## 1 Why Gradient?

We have the broadest range of CSI skills and experience available on the market, based on a framework of strong business and professional acumen. Each of your experienced users could look at their areas of the system, but we provide a holistic service – considering the system's health from all perspectives, without exposure to internal machinations. In addition, it might be that you are experiencing resource challenges – whereas we are ready and available to carry out this work.

## 2 How will it work?

All we need is remote access to the live CSI system, with a specific user account that provides full read-only access into every active database and a couple of conversations with senior managers / directors in order to gain a high-level understanding of the business. We will complete the audit within an agreed timescale and submit our findings in a report for review. This will also include relevant background and approaches, so it considers the solutions not just a list of issues.

## 3 Typical Outcomes

Based upon projects delivered for clients previously below are some of the typical outcomes:

- Data set-up issues, resulting in stock discrepancies, credit notes, credit control issues, etc
- Costing issues, resulting in large variances, inability to rely on the system, etc
- Process issues, resulting in reliance on spreadsheets, manual corrections, inability to use standard functionality, etc
- Supply chain challenges, resulting in stock outages, air freight costs, order shipping delays, etc.

## 4 Why now?

In these unprecedented times, UK business is facing challenges – but also opportunities. The same way as those people on reduced hours or furlough are using their sudden free time for sorting out and spring cleaning, there is no reason why businesses should not do the same with their ERP system. Many businesses will currently be operating on reduced or negligible throughput due to market and logistical challenges, so this provides a “once in a lifetime” opportunity to carry out a detailed system audit to ensure that it is working at an optimal efficiency level as productivity increases again.

## 5 What are we offering you?

This service will be offered on a basis of £4,000 per trading site, irrespective of user count, plus VAT. Where there is a subsequent engagement to support the actioning of identified recommendations, then a credit equivalent to 50% of the health-check cost will be applied to any projects comprising more than 5 days of consulting time.

## 6 When can we start?

Contact me today to start planning your ERP spring clean!

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